

SPECIAL APPENDIX
THE 100 GREATEST HEADLINES EVER USED!!!:

1. THE SECRET OF MAKING PEOPLE LIKE YOU
2. A LITTLE MISTAKE THAT COST A FARMER \$3,000 A YEAR
3. ADVICE TO WIVES WHOSE HUSBANDS DON'T SAVE MONEY--
BY A WIFE
4. THE CHILD WHO WON THE HEARTS OF ALL
5. ARE YOU EVER TONGUE-TIED AT A PARTY?
6. HOW A NEW DISCOVERY MADE A PLAIN GIRL BEAUTIFUL
7. HOW TO WIN FRIENDS AND INFLUENCE PEOPLE
8. THE LAST TWO HOURS ARE THE LONGEST--AND THOSE ARE
THE TWO HOURS YOU SAVE
9. WHO ELSE WANTS A SCREEN STAR FIGURE?
10. DO YOU MAKE THESE MISTAKES IN ENGLISH?
11. WHY SOME FOODS EXPLODE IN YOUR STOMACH
12. HANDS THAT LOOK LOVELIER IN 24 HOURS--OR YOUR
MONEY BACK
13. WHY SOME PEOPLE ALMOST ALWAYS MAKE MONEY IN THE
STOCK MARKET
14. YOU CAN LAUGH AT MONEY WORRIES--IF YOU FOLLOW THIS
SIMPLE PLAN

15. WHEN DOCTORS "FEEL ROTTEN", THIS IS WHAT THEY DO
16. IT SEEMS INCREDIBLE THAT YOU CAN OFFER THESE SIGNED ORIGINAL ETCHINGS--FOR ONLY \$5 EACH
17. FIVE FAMILIAR SKIN TROUBLES--WHICH DO YOU WANT TO OVERCOME?
18. WHICH OF THESE \$2.50 TO \$5 BEST SELLERS DO YOU WANT--FOR ONLY \$1 EACH
19. WHO EVER HEARD OF A WOMAN LOSING WEIGHT--AND ENJOYING 3 DELICIOUS MEALS AT THE SAME TIME?
20. HOW I IMPROVED MY MEMORY IN ONE EVENING
21. DISCOVER THE FORTUNE THAT LIES HIDDEN IN YOUR SALARY
22. DOCTORS PROVE TWO OUT OF THREE WOMEN CAN HAVE MORE BEAUTIFUL SKIN IN 14 DAYS.
23. HOW I MADE A FORTUNE WITH A "FOOL IDEA"
24. HOW OFTEN DO YOU HEAR YOURSELF SAYING: "NO, I HAVEN'T READ IT, I'VE BEEN MEANING TO"
25. THOUSANDS HAVE THIS PRICELESS GIFT--BUT NEVER DISCOVER IT!
26. WHOSE AT FAULT WHEN CHILDREN DISOBEY?
27. HOW A 'FOOL STUNT' MADE ME A STAR SALESMAN
28. HAVE YOU THESE SYMPTOMS OF NERVE EXHAUSTION?
29. GUARANTEED TO GO THROUGH ICE, MUD, OR SNOW--OR WE PAY THE TOW!

30. HAVE YOU A "WORRY" STORY?
31. HOW A NEW KIND OF CLAY IMPROVED MY COMPLEXION IN 30 MINUTES
32. 161 NEW WAYS TO A MAN'S HEART--IN THE FASCINATING BOOK FOR COOKS
33. PROFITS THAT LIE HIDDEN IN YOUR FARM
34. IS THE LIFE OF A CHILD WORTH \$1 TO YOU?
35. EVERYWHERE WOMEN ARE RAVING ABOUT THIS AMAZING NEW SHAMPOO!
36. DO YOU DO ANY OF THESE TEN EMBARRASSING THINGS?
37. SIX TYPES OF INVESTORS--WHICH GROUP ARE YOU?
38. HOW TO TAKE OUT STAINS...USE (PRODUCT NAME) AND FOLLOW THESE EASY DIRECTIONS
39. TODAY...ADD \$10,000 TO YOUR ESTATE--FOR THE PRICE OF A NEW HAT
40. DOES YOUR CHILD EVER EMBARRASS YOU?
41. IS YOUR HOME PICTURE-POOR?
42. HOW TO GIVE YOUR CHILDREN EXTRA IRON--THESE 3 DELICIOUS WAYS
43. TO PEOPLE WHO WANT TO WRITE--BUT CAN'T GET STARTED
44. THIS ALMOST-MAGICAL LAMP LIGHTS HIGHWAY TURNS BEFORE YOU MAKE THEM

45. THE CRIMES WE COMMIT AGAINST OUR STOMACHS
46. THE MAN WITH A 'GRASSHOPPER MIND'
47. THEY LAUGHED WHEN I SAT DOWN AT THE PIANO--BUT WHEN I BEGAN TO PLAY!
48. THROW AWAY YOUR OARS!
49. HOW TO DO WONDERS WITH A LITTLE LAND!
50. WHO ELSE WANTS LIGHTER CAKE--IN HALF THE MIXING TIME?
51. LITTLE LEAKS THAT KEEP MEN POOR
52. PIERCED BY 301 NAILS...RETAINS FULL AIR PRESSURE
53. NO MORE BACK-BREAKING GARDEN CHORES FOR ME--YET OURS IS NOW THE SHOW-PLACE OF THE NEIGHBORHOOD!
54. OFTEN A BRIDESMAID, NEVER A BRIDE
55. HOW MUCH IS "WORKER TENSION" COSTING YOUR COMPANY?
56. TO MEN WHO WANT TO QUIT WORK SOMEDAY
57. HOW TO PAINT YOUR HOUSE TO SUIT YOURSELF
58. BUY NO DESK--UNTIL YOU'VE SEEN THIS SENSATION OF THE BUSINESS SHOW
59. CALL BACK THESE GREAT MOMENTS AT THE OPERA
60. "I LOST MY BULGES...AND SAVED MONEY TOO"

61. WHY (BRAND NAME) BULBS GIVE MORE LIGHT THIS YEAR
62. RIGHT AND WRONG FARMING METHODS--AND LITTLE POINTERS THAT WILL INCREASE YOUR PROFITS
63. NEW CAKE-IMPROVER GETS YOU COMPLIMENTS GALORE!
64. IMAGINE ME...HOLDING AN AUDIENCE SPELLBOUND FOR 30 MINUTES
65. THIS IS MARIE ANTOINETTE--RIDING TO HER DEATH
66. DID YOU EVER SEE A "TELEGRAM" FROM YOUR HEART?
67. NOW ANY AUTO REPAIR JOB CAN BE 'DUCK SOUP' FOR YOU
68. NEW SHAMPOO LEAVES YOUR HAIR SMOOTHER--EASIER TO MANAGE
69. IT'S A SHAME FOR YOU NOT TO MAKE GOOD MONEY--WHEN THESE MEN DO IT SO EASILY
70. YOU NEVER SAW SUCH LETTERS AS HARRY AND I GOT ABOUT OUR PEARS
71. THOUSANDS NOW PLAY WHO NEVER THOUGHT THEY COULD
72. GREAT NEW DISCOVERY KILLS KITCHEN ODORS QUICK!--
MAKES INDOOR AIR "COUNTRY-FRESH"
73. MAKE THIS 1-MINUTE TEST--OF AN AMAZING NEW KIND OF SHAVING CREAM
74. ANNOUNCING...THE NEW EDITION OF THE ENCYCLOPEDIA THAT MAKES IT FUN TO LEARN THINGS
75. AGAIN SHE ORDERS..."A CHICKEN SALAD, PLEASE"

76. FOR THE WOMAN WHO IS OLDER THAN SHE LOOKS
77. WHERE YOU CAN GO IN A GOOD USED CAR
78. CHECK THE KIND OF BODY YOU WANT
79. "YOU KILL THAT STORE--OR I'LL RUN YOU OUT OF THE STATE!"
80. HERE'S A QUICK WAY TO BREAK UP A COLD
81. THERE'S ANOTHER WOMAN WAITING FOR EVERY MAN--AND SHE'S TOO SMART TO HAVE "MORNING MOUTH"
82. THIS PEN "BURPS" BEFORE IT DRINKS--BUT NEVER AFTERWARDS!
83. IF YOU WERE GIVEN \$200,000 TO SPEND--ISN'T THIS THE KIND OF (TYPE OF PRODUCT, BUT NOT BRAND NAME) YOU WOULD BUILD?
84. "LAST FRIDAY...WAS I SCARED!--MY BOSS ALMOST FIRED ME!"
85. 76 REASONS WHY IT WOULD HAVE PAID YOU TO ANSWER OUR AD A FEW MONTHS AGO
86. SUPPOSE THIS HAPPENED ON YOUR WEDDING DAY!
87. DON'T LET ATHLETE'S FOOT "LAY YOU UP"
88. ARE THEY BEING PROMOTED RIGHT OVER YOUR HEAD?
89. ARE WE A NATION OF LOW-BROWS?

90. A WONDERFUL TWO YEARS' TRIP AT FULL PAY--BUT ONLY MEN WITH IMAGINATION CAN TAKE IT
91. WHAT EVERYBODY OUGHT TO KNOW...ABOUT THIS STOCK AND BOND BUSINESS
92. MONEY-SAVING BARGAINS FROM AMERICA'S OLDEST DIAMOND DISCOUNT HOUSE
93. FORMER BARBER EARNS \$8,000 IN FOUR MONTHS AS A REAL ESTATE SPECIALIST
94. FREE BOOK--TELLS YOU TWELVE SECRETS OF BETTER LAWN CARE
95. GREATEST GOLD-MINE OF EASY "THINGS TO MAKE" EVER CRAMMED INTO ONE BIG BOOK
96. \$80,000 IN PRIZES! HELP US FIND THE NAME FOR THESE NEW KITCHENS
97. NOW! OWN FLORIDA LAND THIS EASY WAY...\$10 DOWN AND \$10 A MONTH
98. TAKE ANY THREE OF THESE KITCHEN APPLIANCES--FOR ONLY \$8.95 (VALUES UP TO 15.45)
99. SAVE TWENTY CENTS OFF TWO CANS OF CRANBERRY SAUCE--LIMITED OFFER
100. ONE PLACE SETTING FREE FOR EVERY THREE YOU BUY!